

Message Text

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TO AMEMBASSY CAIRO

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TAGS: MARR, PFOR, EG

SUBJECT: DIVING EQUIPMENT FOR SUEZ CANAL AUTHORITY
REF: STATE 25215

1. DEPARTMENT HAS TALKED TO JOHN MARTINEZ OF U.S. DIVERS IN CALIFORNIA REGARDING THE SALE OF DIVING EQUIPMENT TO SUEZ CANAL AUTHORITY. BELIEVE CAPT. P.F. BLOCK, U.S. NAVAL ATTACHE, HAS ALSO BEEN IN RECENT COMMUNICATION WITH HIM.

2. TWO MAJOR PROBLEMS REMAIN FOR U.S. DIVERS. FIRST, LETTER OF CREDIT RECEIVED BY U.S. DIVERS NOTED THAT SCA WAS QUOTE AIRMAILING DETAILS UNQUOTE BUT THESE DETAILS STILL NOT RECEIVED. U.S. DIVERS NEEDS THESE DETAILS IN ORDER TO COMPLETE TRANSACTION. DETAILS WOULD INCLUDE SUCH INSTRUCTIONS ON HOW TO PRESENT LETTER OF CREDIT FOR COLLECTION. FOR EXAMPLE, WHAT DOCUMENTS NEEDED, ETC. SECOND, U.S. DIVERS CLAIMS THEY DID NOT QUOTE INSURANCE IN THE PRICE OF THE TRANSACTION QUOTED TO THE SCA. THEREFORE, TERMS IN L/C QUOTING CIF NOT APPLICABLE. U.S. DIVERS SAYS SCA SHOULD STRIKE OUT TERMS RELATING TO INSURANCE AND SHOULD OBTAIN INSURANCE ON ITS OWN. FURTHERMORE, U.S. DIVERS CLAIMS CIF TERM IMPLIES BILLS OF LADING UNDER USAGE OF FREIGHT. AS THE SHIPMENT IS BEING HANDLED BY THE U.S.

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NAVAL MATERIAL TRANSPORTATION OFFICE, THERE CAN BE NO

COMMERCIAL BILLS OF LADING. SCA WILL ONLY RECEIVE MANIFEST FROM U.S. NAVY AND CERTIFIED INVOICE.

3. THEREFORE L/C MUST BE AMENDED TO DELETE REQUIREMENT FOR INSURANCE AND BILLS OF LADING.

4. FYI. U.S. DIVERS IS PRESENTLY PLANNING TO MAKE DELIVERY OF THE EQUIPMENT TO THE NAVY TRANSPORTATION OFFICE IN LONG BEACH, CALIF., MARCH 20.

INGERSOLL

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